



Financial Statements
For The Nine Months Ended
March 31, 2016



## **Company Information**

**Board of Directors** : Abdul Rehman Yaqub

Anas Rahman - Chief Executive

Faisal Shams Khan Jonathan R.Simon

Khaleequr Rahman - Chairman

Perwez Ahmed Shabbir Ahmed Sheikh Zafar Ahmed

Audit Committee : Faisal Shams Khan - Chairman
Perwez Ahmed - Member

Shabbir Ahmed - Member

Human Resource & Remuneration Committee : Anas Rahman Khaleequr Rahman Shabbir Ahmed

**Company Secretary**: Muhammad Faheem

Bankers : Bank Al Habib Limited

Faysal Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited

Meezan Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Auditors : Rahman Sarfaraz Rahim Iqbal Rafiq

Chartered Accountants 180-A, S.M.C.H.S.

Karachi

Legal Advisor : Mohsin Tayebaly and Co.

Share Registrar : FAMCO Associates (Pvt.) Ltd.

8-F, Next to Hotel Faran, Nursery Block 6,

PECHS, Shahra-e-Faisal,

Karachi

Registered Office : H-23/4-A, Scheme # 3, Landhi Industrial Area,

Landhi, Karachi.

Website : www.feroze1888.com



## **Directors' Report**

Your directors are pleased to present the un-audited financial statements for the nine months ended 31st March 2016.

## **Operational and Financial Performance**

With the blessings of Almighty Allah, the most beneficent the most merciful, the operational and financial performance of your Company both during the guarter under review (January to March 2016) and during the nine months period (July 2015 to March 2016) witnessing growth and were exceptional and far better when compared with corresponding period of last year and attained historically highest turnover and profit. The Company's continuous effort on the side of balancing and modernization of Spinning operations, enhancement in Weaving capacities to reduce the reliance on outside resources and saving the hard earned profits, balancing and optimum utilization of Power generation resources to attain the required energy on sustainable basis. The management efforts to attain optimum capacity utilization and effective alignment of process further helped in achieving better operation performance. Raw material prices were generally unwavering in this period and Company had been blessed to be benefited from well thought-out buying pattern, lesser mark-up rates, improved law and order situation and business environment generally remained stable except for a Rupee/US\$ parity volatility during the first quarter, while the same was stable in the second quarter of the period. While on the other hand the sector has been facing chronic energy shortages along with increased gas tariff and gas prices, deteriorating quality of Cotton crop as well as declining cotton crop production, increased Regulatory duty on Yarn imports, nonreleasing of funds on account of sales tax, rebates/claims, DLTL from the government were the major challenges and apparently government has closed eyes towards the difficulties of Value added exporters.

The financial results had also mirrored remarkable improvements in Sales, Net Profits and also in financial ratios. Operational performance and higher production levels had helped the Company to attain better sales volume as compared to corresponding period of prior year. The drive to reduce imbalances, inefficiencies and rationalization of cost and focused efforts to keep cost of production, administrative, distribution and financial cost closely controlled and the enhanced profit resulted in per share earnings. As a result of these efforts and better sales mix, resulting improved sales volume by 13.5%.

### **Future Prospects**

Pakistan's economy will continue to pick up in the current fiscal year as reforms and stabilization measures provide a lift, with higher foreign exchange reserves, and softer inflation and oil prices also supporting the overall macroeconomic outlook. On the other hand the Textile sector continued to face challenges and the key concern has been the plunging passage of Textiles' throughout the previous two years. The Textile sector is contributing about 60% to the exports of our beloved country which had a considerable upper hand in cotton based Textile. The Textile Industry has additionally been grumbling about refunds pending with the Federal Board of Revenue.

We expect that the performance in terms of production and profitability will be encouraging with the focused and committed attitude; the Company is well placed to sustain, grow and meet their high set targets for their all stakeholders. The company is focused on growth opportunities and expands its footprint in international market and avenues to maximize the potential for its shareholders' and being optimistic for better results in terms of operations as well financials.

#### Acknowledgments

The Directors take great pride to place on record their appreciation for the contributions made by the employees of the Company and also acknowledge the role of all the banks, customers, suppliers and other stakeholders for their continued support.

For and on Behalf of the Board

Khaleequr Rahman Chairman

Karachi: April 15, 2016



## ڈائریکٹرز ریورٹ

آپ کے ڈائر کیٹر زنوماؤ کی اختیا می غیر آ ڈٹ شدہ رپورٹ جولائی <u>۱۹۰۵</u> تامار چی ۲<mark>۰۱۷</mark> بیش کرتے ہوئے نہایت پڑ مسرت ہیں

# آيريشنل ومالياتي كاركردگي

الله عزوجل، جوکہ نہایت رخم والا ہے، کی رحت کے طفیل زیر نگاہ سہ ماہی (جنوری تا مارچ ٢٠١٢) اور نو ماہی دورا نے (جولا کی جوکہ نہایت رخم والا ہے، کی رحت کے طفیل زیر نگاہ سہ ماہی (جنوری تا مارچ ٢٠١٧) اور نو ماہی دورا نے کے مقابلے میں کہیں زیادہ بلکہ تاریخ کا بلند ترین ٹرن اووراور منافع و کھنے میں آیا ہے۔ اسپنگ آپریشن کو اس دورا نور منافع و کھنے میں آیا ہے۔ اسپنگ آپریشن کو متوان اور جدید تر بنانے، بیرونی وسائل پر اتھار کم کرتے ہوئے ویوگ کی صلاحیتوں میں اضافہ اور تو انائی کا مستقل بنیادوں پر فراہمی کے بیش نظر اس کا کفایتی استعال، ان تمام کا وشوں کے بینچ میں کمپنی نے بخت محنت سے منافع کما یا ہے۔ منجوب کی انتقا کوشیشوں اور مر بوط طریقہ کی بدولت کمپنی کی کارگردگی کو حزید بہتر بنانے میں بھی مدولی ہے۔ خام مال کی بینچ میں استحکام، منتظم خریداری، کم مارک اپریٹ ریٹ میں طیران پرین جبکہ بعد میں استحکام منظر آیا ہے۔ دوسری جانب مندر ہے ہیں۔ جبکہ روپے کی قدر میں بہل سہ ماہی میں طیران پرین جبکہ بعد میں استحکام نظر آیا ہے۔ دوسری جانب مندر کی بین کی بین کی کوئر یکٹری کوئو بل جبکی بران کی درآمہ پر پرچھتی ہوئی میں طیران پرین جبکہ بعد میں استحکام نظر آیا ہے۔ دوسری جانب ریکٹو کی فرز میون کی جو سے برآمد کندگاں کی مشکل اورڈی ایل ٹی ایل کے عدم اجراء جیسے تھم بیر مسائل کی طرف سے عورت کی عدم و بین کی وجہ سے برآمد کندگاں کی مشکل نے میں مزیدا ضافہ ہوا ہے۔

کمپنی کے مالیاتی نتائج سیلز میں کثیر اضافہ، خالص منافع میں اضافے اور مالیاتی تجزیے اور تناسب کے عکاس ہیں۔
آپریشنل کارکردگی اور زیادہ پیدواری جم کے باعث کمپنی کی سیلز گزشتہ مالی سال کے ای عرصے کے مقابلے میں اشیازی حثیت کی حال رہیں کمپنی کی جانب سے پیدواری ، انتظامی تقسیم کاری اور مالیاتی لاگتوں پر منظم کنٹرول کی وجہ سے غیر متواز ن اور غیر تھی بحث کا کردگیوں میں کمی ہوئی ہے۔ ان کوشیشوں کے منتجے میں سیلز کے جم میں منتجے دخیز ۵ سے سافیصداضا فیہ متواز ن اور غیر تھی کار دگیوں میں کمی ہوئی ہے۔ ان کوشیشوں کے منتجے میں سیلز کے جم میں منتجے دخیز ۵ سے افیصداضا فیہ مواہے۔

# مستقبل كاجائزه

اصلاتی اورات کامی اقد امات ، زرمبادلہ کے کثیر ذخائر ، مہنگائی اور تیل کی قیمتوں میں کی جیسے عناصر کی وجہ ہے آنے والے مالیاتی سال میں پاکستان کی اکانومی میں ترقی جاری رہے گی۔ دوسری طرف پچھلے دوسالوں سے ٹیکٹائل سیکٹر کو متعدد چیلئیز کا بھی سامنا رہا ہے۔ ٹیکٹائل کی صنعت ملک کی ہرآمدات میں نہایت خور طلب ۲۰ فیصد حصہ ڈالتی ہے۔ تاہم ٹیکٹائل شیجے کوفیڈرل رہو منیو میں زیرالتواءفٹڈز کے مسائل کا سامنا ہے۔

ہم اُمیدکرتے ہیں کمخلص رویہ پرمرکوز ہوتے ہوئے کمپنی کی پیداوار اور منافع میں اضافہ جاری رہے گا۔مزید براں یمپنی اپنے حصص یافتگان اور اسٹیک ہولڈرز کے مفاد میں مطلوبہ نتائج حاصل کرنیکے بہترین مقام پر ہے۔اسکے علاوہ ہماری نگاہی عالمی مارکیٹ میں نئے مواقع ڈھونڈ نے اورانی استعداد میں اضافہ کرنے برمرکوز ہیں۔

## تحسيناتي اعترافات

ڈائز بکٹر تمام ملاز مین کی خدمات کااعتراف کرتے ہوئے انتہائی فخرمحسوں کرتے ہیں اوراُن تمام بینکس ،سٹمرز،سپلائز داور اسٹیک ہولڈرز کے کردار کو سراجے ہیں جنہوں نے کمپغی کی ترقی میں کردارادا کیا ہے۔

منجانب:

خليق الرحمان

چيئر مين

کراچی:اپریل۵ا، ۲۰۱۲



# Condensed Interim Balance Sheet As at March 31, 2016

	Unaudited	Audited
	March 31, 2016	June 30, 2015
	······ (Rupees in thousand) ······	
ASSETS		
Non-Current Assets		
Property, plant and equipment	6,034,183	5,775,615
Intangible assets	1,283	5,141
Long term investment	10	10
Long term deposit	5,720	5,720
	6,041,196	5,786,486
Current Assets		
Stores and spares	527,688	445,146
Stock-in-trade	3,864,148	2,382,563
Trade debts - considered good	2,758,043	2,823,046
Advances, prepayments and other receivables	1,342,038	979,600
Taxation – net	12,450	-
Cash and bank balances	390,594	287,909
	8,894,961	6,918,264
	14,936,157	12,704,750
SHARE CAPITAL AND RESERVES		
Authorized Capital		
400,000,000 Ordinary shares of Rs.10/- each	4,000,000	4,000,000
Issued, subscribed and paid-up capital	3,768,009	3,768,009
Reserves	758,663	758,663
Accumulated profit	6,545,250	4,405,961
	11,071,922	8,932,633
Surplus on revaluation of property, plant and equipment	1,080,662	1,080,662
LIABILITIES		
Non-Current Liabilities		
Long term finance from - secured	46,795	383,248
Current Liabilities		
Trade & other payables	2,736,191	2,197,618
Accrued markup	587	14,575
Current portion of long term finance	-	96,014
	2,736,778	2,308,207
	14,936,157	12,704,750

The annexed notes form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



# Condensed Interim Profit and Loss Account (Unaudited) For the Nine Months Ended March 31, 2016

	Nine Months		Three months		
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	
	(Rupees in thousand)				
Sales	14,599,579	12,863,758	4,663,616	4,352,003	
Cost of sales	(10,280,550)	(10,212,501)	(3,042,575)	(3,353,626)	
Gross profit	4,319,029	2,651,257	1,621,041	998,377	
Administrative cost	(504,996)	(409,664)	(171,510)	(147,337)	
Distribution cost	(390,265)	(416,696)	(120,356)	(157,619)	
Other cost - net	(200,176)	(108,440)	(82,597)	(38,983)	
	(1,095,437)	(934,800)	(374,463)	(343,939)	
Operating profit	3,223,592	1,716,457	1,246,578	654,438	
Finance cost	(68,719)	(86,629)	(19,293)	10,320	
Profit before taxation	3,154,873	1,629,828	1,227,285	664,758	
Provision for taxation	(148,496)	(134,429)	(47,389)	(46,236)	
Profit after taxation	3,006,377	1,495,399	1,179,896	618,522	
Earning per share basic					
and diluted	7.98	3.97	3.13	1.64	

The annexed notes form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive Perwez Ahmed Director

# Condensed Interim Statement of Other Comprehensive Income (Unaudited) For the Nine Months Ended March 31, 2016

	Nine I	Nine Months		Three Months	
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	
		·····(Rupees ir	ı thousand) ·····		
Profit for the period	3,006,377	1,495,399	1,179,896	618,522	
Other comprehensive income Total comprehensive income	-	-	-	-	
for the nine months	3,006,377	1,495,399	1,179,896	618,522	

The annexed notes form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



# Condensed Interim Cash Flow Statement (Unaudited) For the Nine Months Ended March 31, 2016

July 01, 2015 to July 01, 2014 to March 31, 2016 March 31, 2015

	(Rupees in thousand)	
Cash flow from operating activities		
Profit before tax for the period	3,154,873	1,629,828
Adjustment for non cash charges and other items :		
Depreciation	315,966	293,687
Amortization of intangible assets	40,074	21,896
Expense accured on workers' fund	178,340	96,613
Finance cost	47,663	86,629
Gain on disposal of property, plant and equipment	(5,880)	(3,366)
	576,163	495,459
Operating profit before working capital changes	3,731,036	2,125,287
Working Capital Changes		
(Increase) / decrease in current assets		
Stores and spares	(82,542)	109,549
Stock-in-trade	(1,481,586)	275,022
Trade debtors	65,003	(621,398)
Advances, prepayments and other receivables	(362,436)	(151,461)
(Decrease) / in current liabilities		
Trade and other payables	(77,521)	(261,032)
	(1,939,082)	(649,320)
Cash generated from operating activities	1,791,954	1,475,967
Finance cost paid	(61,649)	(93,772)
Workers' fund paid	(133,769)	(4,308)
Income tax deducted	(160,946)	(125,348)
	(356,364)	(223,428)
Net cash generated from operating activities	1,435,590	1,252,539
Cash flow from investing activities		
Acquisition of property plant, and equipment	(621,850)	(598,411)
Sale proceeds on disposal of property, plant and equipment	16,979	7,300
Net Cash used in investing activities	(604,871)	(591,111)
Cash flow from financing activities		
Dividend paid	(295,566)	(188,737)
Repayment of long term finance	(432,467)	(195,383)
Net Cash used in financing activities	(728,033)	(384,120)
Net increase in cash and cash equivalent	102,686	277,308
Cash and cash equivalent at the beginning	287,908	(943,823)
Cash and cash equivalent at the end	390,594	(666,515)
Cash and Cash equivalents		
Cash and bank balances	390,594	178,482
Short term borrowings - secured		(844,997)
• • • • • • • • • • • • • • • • • • •	390,594	(666,515)

The annexed notes form an integral part of these condensed interim financial information.

Perwez Ahmed Director

Anas Rahman Chief Executive



# Condensed Interim Statement of Changes in Equity (Unaudited) For the Nine Months Ended March 31, 2016

	Share Capital	Reserves	Accumulated Profit	Total
		····(Rupees in	thousand)	
Balance as at June 30, 2014 (Audited)	3,768,009	758,663	2,533,361	7,060,033
Total comprehensive income for the	-,,	,	_,,	.,,
nine months ended March 31, 2015	-	-	1,495,399	1,495,399
Transactions with owners:			,,	,,
- Final cash dividend for the				
year ended June 30, 2014				
- Final dividend 20%@ (i.e. Rs. 2.00 per share)	-	-	(524)	(524)
for all shareholders except directors,			`	` ′
their relative and associates				
- Final dividend 5%@ (i.e. Re. 0.50 per share)	-	-	(188,269)	(188,269)
to directors, their relative and associates				
- Interim cash dividend				
- Interim dividend 25%@ (i.e. Rs. 2.50 per share)	-	_	(656)	(656)
for all shareholders except directors, their			`	, ,
relative and associates				
- Interim dividend 7%@ (i.e. Re. 0.70 per share)	-	_	(263,577)	(263,577)
to directors, their relative and associates				, , ,
	-	-	(453,026)	(453,026)
Balance as at March 31, 2015 (Unaudited)	3,768,009	758,663	3,575,734	8,102,406
Total comprehensive income for the				
quarter ended June 30, 2015	-	-	830,227	830,227
Balance as at June 30, 2015 (Audited)	3,768,009	758,663	4,405,961	8,932,633
Total comprehensive income for the				
nine months ended March 31, 2016	-	-	3,006,377	3,006,377
Transactions with owners:				
- Final cash dividend for the				
year ended June 30, 2015				
- Final dividend 25% @ (i.e. Rs. 2.50 per share)	-	-	(656)	(656)
for all shareholders except directors,			`	, ,
their relatives and associates				
- Final dividend 8% @ (i.e. Re. 0.80 per share)	-	_	(301,230)	(301,230)
to directors, their relatives and associates				, , ,
- Interim cash dividend				
- Interim dividend 15% @ (i.e. Rs. 1.50	-	_	(565,202)	(565,202)
per share) for all shareholders			(/	\ / · · -/
. ,	-	-	(867,088)	(867,088)
Balance as at March 31, 2016 (Unaudited)	3,768,009	758,663	6,545,250	11,071,922

The annexed notes form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



# Selected Notes To The Condensed Interim Financial Information (Unaudited) For The Nine Months Ended March 31, 2016

- 1 The condensed interim financial information has been presented in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended June 30, 2015.
- 2 The accounting policies and methods of computation adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the preceding year ended June 30, 2015

#### 3 Transactions with related parties

Related parties comprise associated companies, directors and key management personnel. The transactions with associated undertakings and related parties, other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

Nature of Transaction	Relationship	July 01, 2015 to March 31, 2016	July 01, 2014 to March 31, 2015
		·····(Rupees in	thousand)
Sale of goods	Associate	776,024	1,060,719
Purchases	Associate	101,139	42,567
Marketing fee, rent etc.	Associate	778,228	694,201
Balances with related parties at the end of		March 31, 2016	June 30, 2015
the period are as follows:		·····(Rupees in t	housand)
Balance (payable) / receivable		(28,766)	_13,600

#### 4 Date of Authorization for Issue

The condensed interim financial information have been authorized for issue on **April 15, 2016** by the Board of Directors of the Company.

#### 5 Genera

Figures have been rounded to the nearest thousand rupees.

Anas Rahman Chief Executive

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