

FEROZE1888 MILLS LIMITED

Financial Statements
For The Nine Months Ended
March 31, 2014



Company Information

Board of Directors : Anas Rahman - Chief Executive

Jawed Yunus Tabba

Jonathan R.Simon Khaleegur Rahman

- Chairman

Pervez Saeed Perwez Ahmed Shabbir Ahmed Sheikh Zafar Ahmed

Audit Committee : Jawed Yunus Tabba - Member
Pervez Saeed - Chairman

Perwez Ahmed - Member

Human Resourece & Remuneration Commttee : Anas Rahman Jawed Yunus Tabba Khaleequr Rahman Shabbir Ahmed

Company Secretary : Abdul Aleem, FCA

Bankers : Bank Al Habib Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

Meezan Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Auditors : Rahman Sarfaraz Rahim Iqbal Rafiq

Chartered Accountants 180-A, S.M.C.H.S.

Karachi

Legal Advisor : M. Adam Patel & Co.

Share Registrar : FAMCO Associates (Pvt.) Ltd.

8-F, Next to Hotel Faran, Nursery, Block 6, PECHS, Shahra-e-Fiasal,

Karachi

Registered Office : H-23/4-A, Scheme # 3, Landhi Industrial Area,

Karachi.

Website : www.feroze1888.com



Directors' Report

Your directors are pleased to present the un-audited financial statements for the three months ended on March 31, 2014.

Operational and Financial Performance

With the grace of Almighty Allah, like the two previous quarters the operational performance of your company were on track and as per plans without any setback and we were able to produce and sale substantially the similar quantities as in the previous two quarters with more operational efficiencies and addition of value added products.

In spite of continued operational successes your company was not able to earn profit of same volume as it was able to earn in the previous quarters due to sudden and sharp rupee appreciation. In the quarter under review in a very short span of time, revaluation or appreciation of rupee versus US dollar has been witnessed with net impact of more than 11 percent in few weeks which is historic in nature and unprecedented in last many years. Though these changes are expected to be gradual, however, rapid revaluation has been witnessed for the very first time and has virtually paralyzed the sector, as we were not able to foresee, react and even make proactive decisions. In all honesty all projections, theories and forecasts failed and it acted like tsunami and we find ourselves nothing but helpless. Resultantly your company earned Rs. 262.4 million whereas the profit earned in the period from July to December 2013 was Rs. 990.9 million. A Company like us who has to sell on credit from 30 to 120 days has not suffered only account of current sales but have to take the burden for prior months' sales as well and all the shock has been absorbed either by the quarter under review or would reflect in following months. The management as a continued practice made all out efforts to keep the all other manufacturing costs, administrative and selling cost under control has helped from further erosion of profit.

Future Outlook

The tenure, during which the change of rupee dollar parity had happened, has not left manufacturers with enough time to make business decisions going forward. There seems to be high speculation as to the direction of the dollar and no one can say for sure if any foreign inflows or outflows will impact the direction of the dollar as seen in the past. The decision and strategy made behind the closed doors is unknown and can only be guessed. The serious and only concern is the erratic movement in the dollar as it was just not realized that any economy and specially export sector needs time to absorb negative revaluation and sudden changes have irreparable and negative impact on the exporting industry. It is precisely for this sole reason that even strong economy in our neighborhood never gone for more than 1-2 percent revaluation at a time in spite of persistent pressure and demand. It is quite obvious that the on the cost side the benefits begins to be available gradually and obviously never proportionate and in textile value added sectors may be in months' time where cotton is purchased based on crop cycle and times to take price advantage etc. Every forum is now widely apprehending that this sharp and sudden appreciation will wreak our value-added exports. Our raw material cost, other material cost, utilities, administrative and finance cost would remain substantially same up to June, 2014 and unfortunately we are tied up as to sales value as well with our customers. Even beyond June 2014, except for raw material, we are not expecting cut in utilities prices in view of government's commitment with aid agencies and similarly no reduction in financing costs and rate of inflation is expected for many obvious reasons including state of economy analysis by the State Bank of Pakistan and others. Undoubtedly the appreciation so far occurred dented both our financial results and plans severely. Your company would not be earning at same rate as even in the quarter under review and unfortunately at the same time possibility of incurring loss during the last quarter can't be overruled altogether. Moreover we have to very carefully analyze our balancing and sustainability plans and any curtailment or deferment thereof would also affect the future earning potential of the Company.

Acknowledgement

The Directors are pleased to place on record their appreciation for the contributions made by the employees of the Company and also acknowledge the role of all the banks, customers, suppliers and other stakeholders for their continued support.

For and on Behalf of the Board

Khaleequr Rahman Chairman

Karachi: April 28, 2014



Condensed Interim Balance Sheet As at March 31, 2014

	Unaudited	Audited	
	March 31, 2014	June 30, 2013	
Share Capital and Reserves Authorized capital	Rupees in thousand		
400,000,000 Ordinary shares of Rs.10/- each	4,000,000	4,000,000	
Issued, subscribed and paid-up capital	3,768,009	3,768,009	
(376,800,968 ordinary shares of Rs. 10 each)			
Reserves	758,663	758,663	
Accumulated profit	2,089,154	1,138,038	
	6,615,826	5,664,710	
Surplus on revaluation of property, plant and equipment	1,080,662	1,080,662	
Long term finance from banks	483,602	606,252	
Current Liabilities			
Trade & other payables	3,211,806	1,802,672	
Accrued markup	58,885	61,846	
Short term borrowings	1,970,736	2,071,710	
Current portion of long term finance	157,269	187,114	
	5,398,696	4,123,342	
	13,578,786	11,474,966	
Non Current Assets			
Property, plant and equipment	4,905,657	4,545,236	
Intangible assets	11,569	15,426	
Long term investment	10	10	
Long term deposit	5,349	5,300	
	4,922,585	4,565,972	
Current Assets			
Stores and spares	538,878	373,799	
Stock-in-trade	4,420,298	3,464,152	
Trade debts - considered good	2,667,960	2,222,197	
Advances, prepayments and other receivables	719,512	772,681	
Taxation - net	43,150	32,374	
Cash and bank balances	266,403	43,791	
	8,656,201	6,908,994	
	13,578,786	11,474,966	

The annexed notes 1 to 5 form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



Condensed Interim Profit and Loss Account (Unaudited) For the Nine Months Ended March 31, 2014

	Nine Months		Three months		
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
	Rupees in thousand				
Sales	13,402,443	10,015,239	4,432,707	3,488,257	
Cost of sales	(10,728,197)	(8,115,695)	(3,483,819)	(2,688,902)	
Gross profit	2,674,246	1,899,544	948,888	799,355	
Administrative cost	(406,835)	(354,940)	(147,184)	(122,034)	
Distribution cost	(324,393)	(295,590)	(109,285)	(83,907)	
Finance cost	(449,458)	(190,917)	(357,108)	(70,463)	
	(1,180,686)	(841,447)	(613,577)	(276,404)	
Operating profit	1,493,560	1,058,097	335,311	522,951	
Other income/(charges)	(9,016)	2,710	(1,280)	2,216	
Workers' funds	(85,249)	(61,326)	(20,248)	(29,322)	
	(94,265)	(58,616)	(21,528)	(27,106)	
Profit before taxation	1,399,295	999,481	313,783	495,845	
Provision for taxation	(146,030)	(103,918)	(51,414)	(38,649)	
Profit after taxation	1,253,265	895,563	262,369	457,196	
Earning per share basic					
and diluted	3.33	2.38	0.70	1.21	

The annexed notes 1 to 5 form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



Condensed Interim Statement of Other Comprehensive Income (Unaudited) For the Nine Months Ended March 31, 2014

	Nine I	Nine Months		Three months	
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
	Rupees in thousand				
Profit for the period	1,253,265	895,563	262,369	457,196	
Other comprehensive income Total comprehensive income			_	-	
for the nine months	1,253,265	895,563	262,369	457,196	

The annexed notes 1 to 5 form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



Condensed Interim Cash Flow Statement (Unaudited) For the Nine Months Ended March 31, 2014

July 01, 2013 to July 01, 2012 to March 31, 2014 March 31, 2013

		,	
	Rupees in thousand		
Cash flow from operating activities	1 200 005	000 401	
Profit before tax for the period Adjustment for non cash items	1,399,295	999,481	
Depreciation & amortization	273,688	266,827	
Finance cost	449,457	190,917	
Gain on disposal of property, plant and equipment	(749)	(3,030)	
	722,396	454,714	
Operating profit before working capital changes	2,121,691	1,454,195	
Working Capital Changes			
(Increase)/decreas in current assets			
Stores and spares	(165,079)	(10,585)	
Stock-in-trade	(956,146)	(716,244)	
Trade debtors	(445,763)	(485,542)	
Advances, prepayments and other receivables	53,169	(714,879)	
Increase/(decrease) in current liabilities			
Trade and other payables	1,334,086	(92,543)	
	(179,733)	(2,019,793)	
Cash generated from/(used in) operating activities	1,941,958	(565,598)	
Finance cost paid	(452,418)	(190,315)	
Income tax deducted	(156,806)	(103,918)	
	(609,224)	(294,233)	
Net cash generated from/(used in) operating activities	1,339,782	(859,831)	
Cash flow from investing activities:			
Acquisition of property plant, and equipment	(653,149)	(146,130)	
Sale proceeds on disposal of property, plant and equipment	23,647	11,391	
Long term deposits	(49)	(40)	
Net Cash used in investing activities	(629,551)	(134,779)	
Cash flow from financing activities	(227.424)	(100 =0.0)	
Dividend paid	(227,101)	(188,794)	
Repayment of long term finance Net Cash used in financing activities	(379,597)	(341,511)	
·			
Net increase/(decrease) in cash and cash equivalent	323,586	(1,336,122)	
Cash and cash equivalent at the beginning	(2,027,919)	(1,592,499)	
Cash and cash equivalent at the end	(1,704,333)	(2,928,621)	
Cash and Cash equivalents			
Cash and bank balances	266,403	23,347	
	(4 070 700)	(2,951,968)	
Short term borrowings	$\frac{(1,970,736)}{(1,704,333)}$	(2,331,300)	

The annexed notes 1 to 5 form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



Condensed Interim Changes in Equity (Unaudited) For the Nine Months Ended March 31, 2014

	Share Capital	Reserves	Accumulated Profit	Total
		··· Rupees in	thousand	
Balance as at June 30, 2012 (Audited)	3,768,009	758,663	194,552	4,721,224
Total comprehensive income for the nine months ended March 31, 2013	-	-	895,563	895,563
Final Cash Dividend at Rs. 0.50 to directors, their relatives and associates and Rs. 2 per share to others	_	_	(188,793)	(188,793)
Balance as at March 31, 2013 (Unaudited)	3,768,009	758,663	901,322	5,427,994
Total comprehensive income for the quarter ended June 30, 2013	_	_	236,716	236,716
Balance as at June 30, 2013 (Audited)	3,768,009	758,663	1,138,038	5,664,710
Total comprehensive income for the nine months ended March 31, 2014	-	-	1,253,265	1,253,265
Transactions with owners: - Final cash dividend for the year ended June 30, 2013 - @ Rs. 1.50 per share for all shareholders except directors, their relative and associates	_	_	(393)	(393)
- @ Rs. 0.30 per share to directors, their relative and associates	-	_	(112,963)	(112,963)
- Interim cash dividend - @ Rs. 2.00 per share for all shareholders except directors, their relative and associates	-	-	(524)	(524)
- @ Rs. 0.50 per share to directors, their relative and associates	-	-	(188,269)	(188,269)
			(302,149)	(302,149)
Balance as at March 31, 2014 (Unaudited)	3,768,009	758,663	2,089,154	6,615,826

The annexed notes 1 to 5 form an integral part of these condensed interim financial information.

Anas Rahman Chief Executive



Selected Notes To The Condensed Interim Financial Information (Unaudited) For The Nine Months Ended March 31, 2014

- 1 The condensed interim financial information has been presented in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended June 30, 2013.
- 2 The accounting policies and methods of computation adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the preceding year ended June 30, 2013

3 Transactions with related parties

Related parties comprise associated companies, directors and key management personnel. The transactions with associated undertakings and related parties, other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

Nature of Transaction	Relationship	July 01, 2013 to March 31, 2014	July 01, 2012 to March 31, 2013
		Rupees in	thousand ·····
Sale of goods	Associate	860,880	1,045,463
Purchases	Associate	320,128	194,957
Other servies/charges	Associate	703,743	522,915
Balances with related parties a	at the end of		
and portion and no tonomo.			
Balance receivable / (payable))	100,506	(16,075)

4 Authorization for Issue

The condensed interim financial information have been authorized for issue on April 28, 2014 by the Board of Directors of the Company.

5 Figures have been rounded to the nearest thousand rupees.

Anas Rahman Chief Executive

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